TIB DEVELOPMENT BANK
Your Partner for Growth

REPORT OF THE CONDITION OF THE FINANCIAL INSTITUTION PUBLISHED PURSUANT TO SECTION 32(3) OF THE BANKING AND FINANCIAL INSTITUTIONS ACT, 2006.

CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30TH SEPTEMBER 2019

		BANK CURRENT QUARTER 30/09/2019	GROUP CURRENT QUARTER 30/09/2019	BANK PREVIOUS QUARTER 30/06/2019	GROUP PREVIOUS QUARTER 30/06/2019
A	**ASSETS**				
1	Cash	-	3,337	-	2,603
2	Balances with Bank of Tanzania	801	37,214	108	30,776
3	Investments in Government Securities	31,892	59,978	33,834	58,675
4	Balances with Other Banks and financial institutions	2,787	10,536	3,425	15,709
5	Cheques and Items for Clearing	-	44	-	51
6	Interbranch float items	-	-	-	-
7	Bills Negotiated	-	-	-	-
8	Customer Liability on Acceptances	-	-	-	-
9	Interbank Loans receivables	-	-	-	-
10	Investments in other Securities	-	520	-	520
11	Loans, Advances and Overdrafts (Net of Alowances for Probable Losses)	456,145	635,501	461,019	648,377
12	Other Assets	78,637	90,032	80,212	92,213
13	Equity Investments	55,725	18,626	55,726	18,630
14	Underwriting accounts	-	-	-	-
15	Property Plant and Equipment	425	4,822	490	5,896
16	**TOTAL ASSETS**	**626,412**	**860,610**	**634,814**	**873,449**
B.	**LIABILITIES**				
17	Deposits from Other Banks and Financial Institutions	128,273	82,288	129,357	83,338
18	Customer Deposits	201,742	469,453	201,828	460,180
19	Cash Letters of Credit	-	7,886	-	18,349
20	Special deposits	-	-	-	-
21	Payment Order/Transfers Payable	-	89	-	36
22	Bankers' Cheques and Drafts Issued	-	-	-	85
23	Accrued Taxes and Expenses Payable	15,901	17,808	17,658	20,293
24	Acceptances Outstanding	-	-	-	-
25	Inter Branch Float items	-	-	-	-
26	Unearned income and other deferred charges	1,004	1,471	973	1,531
27	Other Liabilities	2,808	7,595	2,771	4,129
28	Borrowings	51,360	51,360	56,298	56,298
29	**TOTAL LIABILITIES**	**401,088**	**637,950**	**408,885**	**644,239**
30	**NET ASSETS /LIABILITIES**	**225,324**	**222,661**	**225,929**	**229,210**
C.	**SHAREHOLDERS' FUNDS AND RESERVES**				
31	Paid Up Share Capital	219,138	219,138	219,138	219,138
32	Capital Reserves	-	-	-	-
33	Retained Earnings	(98,225)	(102,841)	(117,804)	(120,243)
34	Profit (Loss) Account	(604)	(3,892)	1,652	1,341
35	Other capital accounts	105,015	110,255	122,943	128,975
36	Minority interest	-	-	-	-
37	**TOTAL SHAREHOLDERS' FUNDS AND RESERVES**	**225,324**	**222,661**	**225,929**	**229,210**
38	Contigent Liabilities	34,839	74,497	34,003	95,693
39	Non Performing Loans and Advances	273,841	343,659	285,185	341,881
40	Allowances for Probable Losses	97,628	104,540	96,956	97,725
41	Other Non Performing Assets	21,323	21,407	21,486	21,407
D.	**SELECTED FINANCIAL CONDITION INDICATORS**	**%**	**%**	**%**	**%**
i	Shareholders Funds to Total Assets	36%	26%	36%	26%
ii	Non Perfoming Loans to Total Gross Loans	44%	46%	33%	36%
iii	Gross Loans and Advances to Total Deposits	308%	113%	31%	113%
iv	Loans and Advances to Total Assets	73%	74%	73%	74%
v	Earning Assets to Total Assets	87%	83%	87%	83%
vi	Deposit Growth	0%	2%	-6%	0%
vii	Asset Growth	-1%	-1%	-2%	-3%

CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER 2019

GROUP	SHARE CAPITAL	SHARE PREMIUM	RETAINED EARNINGS	REGULATORY RESERVE	GENERAL PROVISION RESERVE	OTHERS	TOTAL
CURRENT YEAR							
Balance at the beginning of the year (Jan 2019)	**219,138**	**-**	**(84,145)**	**82,782**	**596**	**10,369**	**228,740**
Profit for the year	-	-	1,112	-	-	-	1,112
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	(7,743)	7,743	-	-	-
General Provision Reserve	-	-	792	-	(792)	-	-
Others	-	-	(12,857)	-	-	5,666	(7,191)
Balance at the end of the current period (30th Sept 2019)	**219,138**	**-**	**(102,841)**	**90,525**	**(196)**	**16,035**	**222,661**
PREVIOUS YEAR							
Balance at the beginning of the year 2018	**202,138**	**-**	**(100,769)**	**116,468**	**791**	**14,673**	**233,301**
Profit for the year	-	-	(17,080)	-	-	-	(17,080)
Other Comprehensive Income	-	-	(177)	-	-	-	(177)
Transactions with owners	17,000	-	-	-	-	-	17,000
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	33,686	(33,686)	-	-	-
General Provision Reserve	-	-	195	-	(195)		-
Others	-	-	-	-	-	(4,304)	(4,304)
Balance at the end of the current period (31st Dec 2018)	**219,138**	**-**	**(84,145)**	**82,782**	**596**	**10,369**	**228,740**
BANK							
CURRENT YEAR							
Balance at the beginning of the year Jan 2019	**219,138**	**-**	**(92,198)**	**82,611**	**-**	**14,661**	**224,211**
Profit for the year	-	-	1,112	-	-	-	1,112
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	(7,743)	7,743	-	-	-
General Provision Reserve	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-
Balance at the end of the current period (30th Sept 2019)	**219,138**	**-**	**(98,829)**	**90,353**	**-**	**14,661**	**225,323**
PREVIOUS YEAR							
Balance at the beginning of the year 2018	**202,138**	**-**	**(99,512)**	**113,524**	**-**	**14,677**	**230,826**
Profit for the year	-	-	2,578	-	-	-	2,578
Other Comprehensive Income	-	-	988	-	-	(16)	972
Transactions with owners	17,000	-	-	-	-	-	17,000
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	34,119	(34,119)	-	-	-
General Provision Reserve	-	-	-	-	-	-	-
Impact of IFRS 9 adoption (Net of Tax)	-	-	(30,371)	-	-	-	(30,371)
Others	-	-	-	3,206	-	-	3,206
Balance at the end of the current period (31st Dec 2018)	**219,138**	**-**	**(92,198)**	**82,611**	**-**	**14,661**	**224,211**

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30TH SEPTEMBER 2019

(Amounts in million Shillings)		BANK CURRENT QUARTER 30/09/2019	GROUP CURRENT QUARTER 30/09/2019	BANK COMPARATIVE QUARTER 30/09/2018	GROUP COMPARATIVE QUARTER 30/09/2018	BANK CURRENT YEAR CUMULATIVE 30/09/2019	GROUP CURRENT YEAR CUMULATIVE 30/09/2019	BANK COMPARATIVE YEAR CUMULATIVE 30/09/2018	GROUP COMPARATIVE YEAR CUMULATIVE 30/09/2018
E.									
1	Interest Income	18,659	25,058	23,860	31,574	58,704	78,404	69,722	90,832
2	Interest Expense	(5,547)	(8,346)	(10,128)	(12,637)	(20,443)	(28,245)	(28,250)	(37,142)
3	**Net Interest Income**	**13,112**	**16,712**	**13,732**	**18,937**	**38,261**	**50,159**	**41,472**	**53,690**
4	Bad Debts Written Off	(2,120)	(2,120)	(17)	(17)	(8,986)	(8,986)	(171)	(171)
5	Impairment losses on loans and Advances	(7,195)	(9,668)	(5,407)	(5,541)	(12,922)	(16,156)	(12,792)	(14,022)
6	**Non Interest Income**	**668**	**1,923**	**584**	**1,655**	**1,268**	**6,150**	**3,548**	**8,008**
	6.1 Foreign currency Dealings and Translation Gain /(Loss)	(3)	427	(12)	390	34	2,102	62	1,230
	6.2 Fees and Commissions	176	880	35	919	434	2,932	978	4,154
	6.3 Dividend Income	-	-	-	-	-	-	-	-
	6.4 Other operating income	495	616	561	346	800	1,116	2,508	2,624
7	**Non Interest Expense**	**(5,328)**	**(12,088)**	**(5,330)**	**(10,956)**	**(16,032)**	**(34,623)**	**(15,371)**	**(32,145)**
	7.1 Salary and benefits	(3,556)	(7,128)	(3,312)	**(6,391)**	(10,489)	(20,713)	(9,827)	(18,964)
	7.2 Fees and Commissions	**-**	**(70)**	**-**	**(118)**	**-**	**(306)**	**-**	**(414)**
	7.3 Other operating expenses	(1,772)	(4,890)	(2,018)	(4,448)	(5,543)	(13,604)	(5,545)	(12,767)
8	**Operating Income/(Loss) beforeTax**	**(863)**	**(5,241)**	**3,562**	**4,079**	**1,589**	**(3,456)**	**16,685**	**15,359**
9	Income Tax Provision	259	1,503	-1,069	-1,430	(477)	833	-5,006	(4,608)
10	**Net Income /(Loss) after Income Tax**	**(604)**	**(3,738)**	**2,493**	**2,649**	**1,112**	**(2,623)**	**11,680**	**10,751**
11	**Other Comprehensive Income (itemize)**	**-**	**-**	**-**	**-**	**-**	**-**		
12	**Total comprehensive income/(loss) for the year**	**(604)**	**(3,738)**	**2,493**	**2,649**	**1,112**	**(2,623)**	**11,680**	**10,751**
13	Number of employees	164	305	168	292	168	309	168	292
14	Basic Earnings per share	(3)	(654)	12	(251)	5	(148)	58	47
15	Number of branches	-	6	-	5	-	5	-	5
F.	**SELECTED PERFORMANCE INDICATORS**		**%**		**%**				
	(I) Return on Average Total Assets	0%	-1%	1%	0%	0%	0%	2%	2%
	(ii) Return on Average Shareholders Fund	0%	-2%	1%	2%	1%	-2%	7%	6%
	(iiii) Non Interest Expense to Gross Income	28%	45%	22%	33%	27%	41%	21%	33%
	(iv) Net Interest Income to Average Earning Assets	2%	2%	2%	2%	7%	6%	6%	6%

CONDENSED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 30TH SEPTEMBER 2019

(Amounts in million Shillings)	Bank For the Quarter Ended 30/09/2019	Group For the Quarter Ended 30/09/2019	Bank For the Quarter Ended 30/06/2019	Group For the Quarter Ended 30/06/2019	Bank Current Year Cummulative 30/09/2019	Group Current Year Cummulative 30/09/2019	Bank Comparative year Cumulative 30/09/2018	Group Comparative year Cumulative 30/09/2018
I:Cashflow from operating activities								
Net Income(Loss)	(863)	(5,242)	2,360	1,785	1,589	(3,456)	16,685	15,359
Adjustments for:				-				
Impairment/Amortisation	7,343	10,269	779	7,384	13,173	17,654	(12,963)	(10,485)
Net change in Loans and Advances (Gain)/Loss on sale of Assets	(1,333)	4,101	15,784	40,146	34,649	46,780	(22,567)	(62,187)
Net change in Deposits	(1,170)	225	(18,356)	(89,085)	(30,238)	(88,859)	(108,754)	139,506
Net change in Short term Negotiable Securities	-	(948)	-	(8,980)	-	(9,929)	(3,523)	(25,380)
Net change in other liabilities	(1,721)	1,107	1,318	(685)	(1,119)	(2,081)	(2,881)	(1,347)
Net change in other Assets	3,773	4,320	(2,687)	(6,281)	36	(2,024)	11,479	10,418
Tax paid	-	(2)	-	(6)	-	(8)	-	-
Other :- Net change in deferred income	31	31	74	61	92	92	-	-
- Net change in SMR	-	27,438	-	4,307	-	31,745	-	(4,147)
- Net change in Placement over 90 days	-	(55,359)	-	24,420	-	(30,939)		-
Net cash provided (used) by operating activities	**6,061**	**(14,059)**	**(729)**	**(26,934)**	**18,182**	**(41,025)**	**(122,525)**	**61,737**
II:Cash flow used in investing activities								
Dividend Received	-	-	32	-		-	-	-
Purchase of Fixed Assets	(121)	(1,224)	(14)	(430)	32	(1,423)	(178)	(506)
Proceeds from Sale Of Fixed Assets	-	-	-	-	(199)	(199)	-	-
Purchase of non-dealing securities	-	-	-	-	-	-	-	(28)
Proceeds from sale of non-dealing securities	-	-	-	-	-	-	-	838
Others: Investmen in Equity	-	-	-	-	-	-	6,936	6,936
Net cash provided (used) by investing activities	**(121)**	**(1,224)**	**18**	**(430)**	**(167)**	**(1,622)**	**6,758**	**7,240**
III:Cash flow from financing activities								
Repayment of Long Term Borrowing	(5,884)	(5,884)	(2,770)	(11,724)	(17,606)	(17,606)	(8,784)	(8,784)
Proceeds from Issuance of Long Term Dept	-	-	-	-	-	-	-	-
Proceeds from Issuance of Share Capital	-	-		-	-	-	-	17,000
Payment of Cash Dividends	-	-	-	-	-	-	-	-
Net Change in Other Borrowings	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	28
Net cash provided (used) by Financing Activities	**(5,884)**	**(5,884)**	**(2,770)**	**(11,724)**	**(17,606)**	**(17,606)**	**(8,784)**	**8,244**
IV:Cash and Cash Equivalents								
Net Increase/Decrease in Cash and Cash Equivalents.	56	(21,167)	(3,480)	(39,088)	408	(60,254)	(124,551)	77,221
Cash and Cash equivalents At the beginning of the quarter	3,533	72,801	7,013	111,889	3,181	111,889	136,786	48,909
Cash and Cash equivalents At the end of the quarter	**3,589**	**51,634**	**3,533**	**72,801**	**3,589**	**51,635**	**12,235**	**126,130**

In preparation of the quarterly financial statement, consistent accounting policies have been used as those applicable to the previous year audited financial statements.

Mr Charles Singili
Managing Director

Ms Mwasam S. Suleiman
Director of Finance

Ms Christine V. Mbonya
Director Internal Audit

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Dr Maria Mashingo
Board Chairperson

Date: 5/12/2019

REPORT OF THE CONDITION OF THE BANK PURSUANT TO SECT 32(3) OF THE BANKING AND FINANCIAL MINIMUM DISCLOSURE OF BANK CHARGES AND FEES

ITEM/TRANSACTION	CHARGE/FEE	
Banking Sector - Deposit & Lending rates		
A Types of Lending Rates	lending Rate - PA (%)	
	TZS	**USD**
(a) Flat	N/A	N/A
(b) Declining	16.0	9.5
(c) Negotiable	N/A	N/A

ITEM/TRANSACTION	CHARGE/FEE			
B Fixed Deposit				
TZS Indicative Fixed Deposit Rates (% p.a)				
Amount	30<90 days	90<180 days	1 yr<2 yrs	>=2 yrs
0-5,000,000,000	8.0	13.0	13.5	14.0
Above 5,000,000,000	8.5	13.5	14.0	14.5
USD Indicative Fixed Deposit Rates (%p.a)				
Amount	30<90 days	90<180 days	1 yr<2 yrs	>=2 yrs
0-2,500,000	**2.0**	**2.5**	3.0	3.25
Above 2,500,000	**2.5**	3.0	3.25	3.5